## BALANCE SHEET <br> As at Mar. 31st, 2010

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=110+120+130+140+150)$ | 100 |  | 176.842.570.628 | 162.804.099.470 |
| I. Cash and cash equivalents | 110 |  | 1.887.626.049 | 1.042.934.381 |
| 1. Cash | 111 | V. 01 | 1.887.626.049 | 1.042.934.381 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Shor-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 70.318.016.925 | 74.550.396.755 |
| 1. Trade accounts receivables | 131 |  | 50.108.365.200 | 54.503.546.996 |
| 2. Advances to suppliers | 132 |  | 3.255.507.524 | 4.496.869.502 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 17.111.010.007 | 15.706.846.063 |
| 6. Provision for short-term bad receivables | 139 |  | (156.865.806) | (156.865.806) |
| IV. Inventories | 140 |  | 100.813.698.720 | 84.895.894.229 |
| 1. Inventories | 141 | V. 04 | 100.813.698.720 | 84.895.894.229 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 3.823.228.934 | 2.314.874.105 |
| 1. Short-term prepaid expenses | 151 |  | 194.897.530 | 198.651.506 |
| 2. VAT deductible | 152 |  | 302.491.149 | 141.929.347 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 462.276 .582 | 467.252.518 |
| 4. Other short-term assets | 158 |  | 2.863.563.673 | 1.507.040.734 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{( 2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 119.853.440.676 | 119.016.925.794 |
| I. Long-term receivables | 210 |  | 251.310.725 | 169.810.000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  | 251.310 .725 | 169.810.000 |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 117.781.118.264 | 116.756.117.216 |
| 1. Tangible fixed assets | 221 | V. 08 | 76.451.806.811 | 78.193.489.003 |
| - Historical cost | 222 |  | 104.405.084.243 | 104.176.309.540 |
| - Accumulated depreciation | 223 |  | (27.953.277.432) | (25.982.820.537) |
| 2. Finance leases fixed assets | 224 | V. 09 | 162.067.820 | 171.595.190 |
| - Historical cost | 225 |  | 228.656.869 | 228.656.869 |
| - Accumulated depreciation | 226 |  | (66.589.049) | (57.061.679) |
| 3. Intangible fixed assets | 227 | V. 10 | 178.696.504 | 198.462.775 |
| - Historical cost | 228 |  | 407.819.466 | 407.819.466 |
| - Accumulated depreciation | 229 |  | (229.122.962) | (209.356.691) |
| 4. Construction in progress expenses | 230 | V. 11 | 36.761.443.229 | 38.192.570.248 |
| III. Property investment | 240 |  | 4.227.103.900 |  |
| - Historical cost | 241 |  | 4.227.103.900 |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 1.821.011.687 | 2.090.998.578 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1.651.201.687 | 1.839.687.853 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  | 169.810.000 | 251.310.725 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 296.696.011.304 | 281.821.025.264 |


| Assets | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES (300= 310+330) | 300 |  | 173.121.172.206 | 162.309.046.495 |
| I. Short-term liabilities | 310 |  | 155.211.056.185 | 144.596.345.992 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 92.645.247.519 | 78.446.065.954 |
| 2. Trade accounts payable | 312 |  | 30.963.878.630 | 41.514.917.763 |
| 3. Advances from customers | 313 |  | 19.753.465.474 | 20.411.505.290 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 1.631.640.217 | 1.315.474.311 |
| 5. Payable to employees | 315 |  | 2.047.788.837 | 1.591.078.413 |
| 6. Payable expenses | 316 | V. 17 | 532.882 .651 | 368.801.980 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 7.636.152.857 | 948.502 .281 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 17.910.116.021 | 17.712.700.503 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  | 165.000.000 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 17.910.116.021 | 17.547.700.503 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 123.574.839.098 | 119.511.978.769 |
| I. Capital sources and funds | 410 | V. 22 | 126.670.234.240 | 121.488.945.100 |
| 1. Paid-in capital | 411 |  | 100.000.000.000 | 100.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (487.952.420) | 500.713 |
| 7. Investment and development fund | 417 |  | 1.479.619.103 | 1.479.619.103 |
| 8. Financial reserve fund | 418 |  | 1.022.125.102 | 1.022.125.102 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 24.656.442.455 | 18.986.700.182 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | (3.095.395.142) | (1.976.966.331) |
| 1. Bonus and welfare fund | 431 |  | (3.095.395.142) | (1.976.966.331) |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 296.696.011.304 | 281.821.025.264 |

## CONSOLIDATED INCOME STATEMENT

Quarter 1/ 2010

| Items | Code | Note | Quarter 1/2010 | Quarter 1/ 2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Sales | 1 | VI. 25 | 53.006.809.814 | 33.692.914.985 |
| 2. Deductions | 2 |  | 1.220.607.896 | 610.306.098 |
| 3. Net sales and services (10=01-02) | 10 |  | 51.786.201.918 | 33.082.608.887 |
| 4. Cost of goods sold | 11 | VI. 27 | 40.744.698.601 | 23.455.160.179 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 11.041.503.317 | 9.627.448.708 |
| 6. Financial income | 21 | VI. 26 | 17.403.518 | 84.954.538 |
| 7. Financial expenses | 22 | VI. 28 | 1.903.289.933 | 3.086.610.458 |
| - Include: Interest expenses | 23 |  | 1.540.952.840 | 2.528.390.048 |
| 8. Selling expenses | 24 |  | 2.458.396.877 | 3.562.191.471 |
| 9. General \& administrative expenses | 25 |  | 1.553.366.380 | 1.911.831.251 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2})-(\mathbf{2 4 + 2 5})\}$ | 30 |  | 5.143.853.645 | 1.151.770.066 |
| 11. Other income | 31 |  | 60.834.120 | 44.500 .050 |
| 12. Other expenses | 32 |  | 21.392 .738 | 3.078.191 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 39.441.382 | 41.421 .859 |
| 14. Profit before tax (50=30+40) | 50 |  | 5.183.295.027 | 1.193.191.925 |
| 15. Current corporate income tax expenses | 51 | VI. 30 |  |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 5.183.295.027 | 1.193.191.925 |
| 18. EPS (VND/share) | 70 |  | 518 | 119 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)
Unit: VND

| Items |  | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code |  | Accumulation |  |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 74.026.734.501 | 285.675.554.833 |
| 2. Cash paid for supplier | 2 |  | (47.421.471.390) | (273.830.154.110) |
| 3. Cash paid for employee | 3 |  | (2.097.057.912) | (13.341.649.937) |
| 4. Cash paid for interest | 4 |  | (408.502.325) | (1.364.606.660) |
| 5. Cash paid for corporate income tax | 5 |  | (205.916.659) |  |
| 6. Other receivables | 6 |  | 10.773.175.643 | 93.051.348.377 |
| 7. Other payables | 7 |  | (16.531.367.523) | (102.581.108.306) |
| Net cash provided by (used in) operating activities | 20 |  | 18.135.594.335 | (12.390.615.803) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  | (8.534.050.149) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 8.941 .637 | 40.679.294 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 7.814.123 | 183.363 .735 |
| Net cash used in investing activities | 30 |  | 16.755.760 | (8.310.007.120) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 8.701.168.885 | 151.731.145.841 |
| 4. Cash paid to principal debt | 34 |  | (25.938.509.885) | (129.684.082.009) |
| 5. Cash paid to financial lease debt | 35 |  |  | (72.285.248) |
| 6. Dividend, profit paid for owners | 36 | 21 |  | (3.941.980.000) |
| Net cash (used in) provided by financing activities | 40 |  | (17.237.341.000) | 18.032.798.584 |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 915.009.095 | (2.667.824.339) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 1.042.934.381 | 3.710.460.130 |
| Influence of foreign exchange fluctuation | 61 |  | (70.317.427) | 298.590 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 1.887.626.049 | 1.042.934.381 |

